

**PARTNER IDENTIFICATION FORM
DOREA EDUCATIONAL INSTITUTE**

GENERAL INFORMATION	
PIC number	948488893
Organisation ID	E10032547
Full legal name (Latin characters)	DOREA Educational Institute WTF
Acronym	DOREA
National ID (if applicable)	HE304394
VAT Number	CY 10304394S
Department (if applicable)	N/A
Country	Cyprus
Address	16 Iouniou 1943 st. 9, Office 201, 3022 Limassol, Cyprus P.O.Box 53189
Website	http://www.dorea.org
Email	info@dorea.org
Phone	+357 25256606
Facebook Page	https://www.facebook.com/dorea.org/
PROFILE	
Type of Organisation	<i>NGO (Non-governmental organisation/association/social enterprise)</i>
Is the partner organisation a public body?	<input type="checkbox"/> YES/ <input checked="" type="checkbox"/> NO
Is the partner organisation a non-profit?	<input checked="" type="checkbox"/> YES/ <input type="checkbox"/> NO

Please briefly present your organisation (e.g. its type, size, scope of work, areas of specific expertise, specific social context and, if relevant, the quality system used).

DOREA Educational Institute is a non-profit NGO established in 2012 in Cyprus.

DOREA Educational Institute's general scope is to offer high quality non-formal education for youth and adults, covering the three main areas of non-formal education, which is socio-cultural (popular) education, education for personal development and professional training. The professionals working at DOREA, both as staff and external trainers are specialised in delivering excellent and feasible solutions for those who wish to continue personal and professional development through life-long learning educational programmes.

DOREA – Youth Development

DOREA has a vast experience in managing youth and youth workers projects within ERASMUS+ KA1, KA2 and KA3 projects on the topics as: youth unemployment, active citizenship, coaching, entrepreneurship, inclusive education, etc.

Since 2012 DOREA also hosted more than 70 interns from all over the Europe within ERASMUS+ KA1 Student Internship at our office in Cyprus, for the internship placement of 2 - 6 months in the fields of Administration, Creative writing, PR & Marketing, EU Project Management and IT support. Our team members are highly experienced in management and mentoring of the young people while making their first step in their professional lives.

DOREA - Adult Education

DOREA is an international training course provider operating in 12 countries across the EU (Cyprus, Greece, Spain, Italy, Czech Republic, Ireland, UK, Portugal, Bulgaria, Croatia, Hungary and France) and delivering the training for staff members of the schools, adult education centres, universities, VET organisations, etc.

DOREA has developed more than 30 different courses (among which soft skills/ HR courses, language courses, ICT courses, project management courses, etc.) full list can be seen here: <http://dorea.org/erasmuscourses/>

All 30 courses which are scheduled throughout all year are designed based on the development of the Transversal knowledge, skills and competences which are often referred to as core skills, basic skills or soft skills, the cornerstone for the personal development of a person. Transversal knowledge, skills and competences are the building blocks for the development of the "hard" skills and competences required to succeed on the labour market. Within the skills pillar, transversal skills and competences are organised in a hierarchical structure with the following five headings:

- Thinking (Problem Solving and Decision Making, etc.)
- Language (English, Spanish, French Language courses)
- Application of knowledge (ICT, STEM, Cybersecurity)
- Social interaction (Teamwork, Intercultural Communication, etc.)
- Attitudes and values (Emotional Intelligence, etc.)

Our team consists of more than 40 trainers who are experts in the following fields such as STEM, psychology, NLP, sociology, ICT, project management, Cyber security, etc.

DOREA – Project Management experience

DOREA staff has a vast experience in management and financial management of complex projects co-financed by the EU, and specifically in the areas of preparation of strategic documents, tenders, agreements and proposals, the financial management and monitoring, as well as, coordination of suppliers, and partners, among others, dissemination of the results. Staff members were/are involved in programmes such as ERASMUS+, HORIZON 2020, INTERREG, FP7, MEDA, LLP, Life+, YIA, ESF, ENPI MED.

During last 7 years DOREA participated in more than 50 projects within ERASMUS+ KA2/ KA1/ KA3.

DOREA is committed to the education and training goals set out by the European Commission in the EU 2020 strategy, which can be summarized as follows:

- Making lifelong learning and mobility a reality by implementing lifelong learning strategies, developing qualification frameworks, and promoting the mobility of learners, teachers and trainers across Europe;
- Improving the quality and efficiency of education and training by enabling all learners to acquire the basic skills and competencies needed for their employability, social state, emotional balance;

DOREA – Dissemination experience

DOREA has a vast expertise in dissemination and exploitation of the project results (on it's own DOREA has around 25 000 Newsletter subscribers; around 10 000 social media followers). During past 7 years DOREA was a lead partner responsible for the Dissemination, Visibility, Communication and exploitation activities on both strategic level - preparing the strategies and plans as well as on the implementation level (website and social media channels creation and management, newsletters, brochures, etc.), task delegation to the project partners, supervision and measurement of the progress using both qualitative and quantitative indicators in most of the implemented projects.

Quality System used

When it comes to the quality management system DOREA follows the principles of the ISO 9001:2015 standard.

Which main goals are:

- Organize processes or organisation.
- Improve the efficiency of processes
- Continually improve

DOREA is currently working on the necessary documentation for Achieving of ISO 9001 certification. Managing Director of DOREA, Jolanta Banelyte is Msc in Business Process Management and has an extensive experience in business process quality management and continuous improvement using different business practices and techniques for quality improvement such as 'Kaizen', 'Six sigma' to mention a few.

What are the activities and experience of your organisation in the areas relevant for this application?

DOREA organises teacher training course on the topic of '**Schools in Action: Education for Sustainable Development (ESD)**' The course aims to equip the educators with the tools and knowledge on how to incorporate sustainable development in education. Making the shift in education towards valuing sustainability is essential in terms of raising generations that will take actions and be the driving force for environmental integrity, economic viability with the respect to cultural diversity.

DOREA currently implement the ERSMUS+ KA2 Strategic partnership project named '**Start a Business in Blue and Ecological Tourism**'

The objectives of the "Ecoblue tourism" project are:

- To increase entrepreneurship opportunities in blue ecotourism in coastal countries through an innovative training methodology (within the framework of EntreComp) to improve the entrepreneurial skills of long-term unemployed youngsters who wish to develop their own ideas and businesses in this sector.
- The implementation of a training course in centres and training organizations. To meet this objective, the contents on entrepreneurship related to blue ecotourism will be developed so that students can complete the course in a flexible way through a learning app.
- The improvement of the professional competence of adult trainers, in relation to the teaching method through an app, in the areas related to the promotion of entrepreneurship in blue tourism. This improvement will allow a greater preparation of these trainers to transmit knowledge about entrepreneurship and the preparation of business plans in the blue ecotourism activity.

The main beneficiaries of the project will be long-term unemployed young people who want to improve their skills in entrepreneurship and trainers who will know a new method of entrepreneurship training aimed at creating companies in blue ecotourism. The project will be directed to other interested parties such as training centres, entrepreneur organizations, chambers of commerce, business associations, and local, regional or national authorities related to entrepreneurship and tourism.

The following intellectual outputs will be developed to achieve the intended objectives,

- A training guide on blue ecotourism business plans: aims to teach how to prepare a blue ecotourism business plan.
- An Ecoblue tourism Mobile learning app: it is an application that will run on smartphones and tablets compatible with Android and iOS systems. The contents will be related to entrepreneurship to acquire business skills aimed at creating a blue ecotourism company.

Finally, it is planned to design a training course to meet the entrepreneurial needs of the blue ecotourism sector. To fulfill this objective, the content of the course will follow the ECVET methodology within the EntreComp framework. It will be incorporated into the training offer of different training centres so that they can help unemployed young people to enter the labor market through self-employment. The "Ecoblue tourism" project will help promote the employment and economic integration of unemployed youngsters in Spain, Italy, Greece, Malta, Cyprus and, Turkey, offering innovative solutions for their training as future entrepreneurs with the aim of creating companies in an important economic activity.

What are the skills and/or expertise of key persons that may be included in projects?

Mrs Jolanta Banelyte – Managing Director (MSc in Business Process Management (BPM) - Vilnius University, Lithuania; BA in Management and Business Administration - Vilnius Gediminas Technical University, Lithuania) expanded her knowledge by the ERASMUS exchange programme at Mendel University, Faculty of Business and Economics, Brno, Czech Republic. In the year 2012 Ms. Banelyte completed an internship in Cyprus by the UNDP (United Nations Development Programme) "Partners 4 Value" thus gaining the skills and knowledge of organisation and implementation of various EU

funded projects. During the last five years she enriched her experience in project management, dissemination, communication, promotion and marketing activities as well as project coordination and management of the projects funded by the ENPI CBC Mediterranean Sea Basin Programme, MED Programme, YIA, LLP, ERASMUS+. Ms. Banelyte is responsible for management and strategic planning of the organisation's activities.

Mrs Viktorija Triuskaite – Training and Project Coordinator (BA in Office Management – Vilnius Gediminas Technical University, Lithuania) has studied in Lithuania (BA), Norway (Erasmus studies) and in Georgia (Erasmus Mundus BACKIS programme), which allowed her to enhance international communication skills. She also expanded her professional knowledge during her internship at International Relations Office at Vilnius Gediminas Technical University and Erasmus internship in Latvia, where she got the opportunity to work with EU projects. Afterwards Viktorija decided that this is the area where she sees herself and should continue improving. Viktorija has been organising the Erasmus+ staff mobility training courses and implementing different Erasmus+ projects for 3 years now and she has a professional experience in project management, project dissemination, development and implementation of online marketing tools as well as organisation of different events – training courses, information meetings, presentations, conferences, etc.

Mr. Neophytos Mistigkas - Trainer

Neophytos is an early-career academic, researcher, teacher trainer, and English language teacher. He holds a BA in English Language and Literature, an MA in Teaching English as a Foreign Language (TEFL), and PhD in English language teaching (Using Literature for Integrated Language and Culture Teaching and Learning).

Neophytos has worked both in secondary as well as in tertiary education, focusing on how to equip prospective teachers with the knowledge, methods, techniques and skills they require in order to perform their tasks effectively in the classroom. Until recently, he was a teacher and researcher at the University of Essex, where he designed and delivered lectures to undergraduate and postgraduate students and participated in research projects. He is specifically interested in the use of literature in the language classroom and the development of materials for its immediate use with the learners. His work has focused on the use of novels for developing the students' language awareness, promoting their catalytic role in developing intercultural awareness.

Legal Representative

Title	Miss
Gender	Female
First name	Jolanta
Family name	Banelyte
Department	N.A.
Position	Managing Director
Email	info@dorea.org
Telephone	+357 25 25 66 06

Contact Person

Title	Miss
Gender	Female
First name	Jolanta
Family name	Banelyte
Department	N.A.
Position	Managing Director
Email	info@dorea.org
Telephone	+357 25 25 66 06

Has the partner organisation participated in a European Union granted project in the 3 years preceding till now?

- Yes
- No

Programme or initiative	Year	Reference number	Beneficiary/ Applicant Organisation	Title of the Project
ERASMUS+ KA3: Support for policy reform. Forward looking cooperation projects	2019	612865-EPP-1-2019-1-PT-EPPKA3-PI-FORWARD	MENTORTEC SERVICOS DE APOIO A PROJECTOS TECNOLOGICOS SA	"SME's Growth and Innovation through Learning at the Workplace"
ERASMUS+ KA2: Cooperation for innovation and the exchange of good practices	2019	2019-1-DE02-KA204-006197	Afridat UG (Haftungsbeschr ankt)	"New Upskilling Pathways for Adult Migrants In Craftsmanship"
ERASMUS+ KA2: Cooperation for innovation and the exchange of good practices	2019	2019-1-IT02-KA204-062808	EBIT SRL	"Digital CLIL for all"
ERASMUS+ KA2: Cooperation for innovation and the exchange of good practices	2019	2019-1-HR01-KA201-060973	Hrvatska Akademska I Istrazivacka Mreza CARNET	"DOTS... Development of Transversal Skills in STEM"
ERASMUS+ KA2: Cooperation for innovation and the exchange of good practices	2019	2019-1-ES01-KA204-063951	Fundacion Universitat Jaume I- Empresa	"Start a Business in Blue and Ecological Tourism"
ERASMUS+ KA2: Cooperation for innovation and the exchange of good practices	2019	2019-1-PL01-KA202-064822	Fundacja CREATOR	"Manufacturing Handicraft Souvenirs"
ERASMUS+ KA2: Cooperation for innovation and the exchange of good practices	2019	2019-1-IT02-KA204-063178	FORMA.AZIONE SRL	"MASTER – Measures for Adults to Support Transition to Further Education and Re-skilling Opportunities"
ERASMUS+ KA2: Cooperation for innovation and the exchange of good practices	2019	2019-1-LV01-KA202-060430	Liepajas Jurniecibas Koledza	"Meaningful Entrepreneurial Mindsets. Ideas to Actions"
Erasmus+ KA2: Strategic partnerships in the field of youth	2019	2019-2-PT02-KA205-006015	PROACTING - Associação para a Promoção do Empreendedorismo e Empregabilidade	"Entrepreneurship & Youth Empowerment - Competence Based Development Programme for Social Inclusion and Employment"
Erasmus+ KA2: Strategic partnerships in the field of education and training	2019	2019-1-DE02-KA204-006535	advisa Unternehmensberatung GmbH	"Financial education of small entrepreneurs with special consideration of migrants"
KA3 - Support for policy reform. KA347 - Dialogue	2019	2019-2-BE05-KA347-002730	Brussels Model European Union	"Brussels Model European Union 2020"

between young people and policy makers				
Erasmus+ KA1: Learning Mobility of Individuals - Youth workers mobility	2019	2019-2-MT01-KA105-051278	TERRA DI MEZZO (TDM) 2000 MALTA	"CSL Creating, Sharing and Living Rural Tourism Experience"
Erasmus+ KA1: Learning Mobility of Individuals - Youth workers mobility	2019	2019-2-CY02-KA105-001581	DOREA Educational Institute WTF	"Speak up, we are listening"
Erasmus+ KA1: Learning Mobility of Individuals - Youth workers mobility	2019	2019-1-CY02-KA105-001520	DOREA Educational Institute WTF	"CQ is the new IQ"
Erasmus+ KA1: Learning Mobility of Individuals - Youth workers mobility	2018	2018-3-PL01-KA105-061447	Szczecinska Szkola Wyzsza Collegium Balticum	"Revitalizing the countryside"
Erasmus+ KA1: Learning Mobility of Individuals - Youth workers mobility	2018	2018-3-CY02-KA105-001413	DOREA Educational Institute WTF	"Video Impact"
Operational Programme Knowledge Education Development financed from the European Social Fund (ESF)	2018	POWR.04.02.00-00- 0030/17	KLS Partners Dariusz Kańtoch Warszawa	"Mobility: Factory opportunities for the future"
KA3 - Support for policy reform. KA347 - Dialogue between young people and policy makers	2018	2018-3-BE05-KA347-002578	Brussels Model European Union	"BRUSSELS MODEL EUROPEAN UNION - 2019"
Erasmus+ KA2: Capacity Building in the Field of Youth - WESTERN BALKANS	2018	602603-EPP-1-2018-1-RS-EPPKA2-CBY-WB	CENTAR ZA OMLADINSKI I DRUSTVENI RAZVOJ RES POLIS	"Design Your Job 3"
Erasmus+ KA2: Capacity Building in the Field of Youth - WESTERN BALKANS	2018	602414-EPP-1-2018-1-RS-EPPKA2-CBY-WB	CENTAR ZA URBANI RAZVOJ UDRUZENJE	"Fairy Tale Genderology"
Erasmus+ Programme KA2: Capacity Building in the Field of Youth - ACPALA	2018	602359-EPP-1-2018-1-IT-EPPKA2-CBY-ACPALA	S.O.G.IT - CROCE DI SAN GIOVANNI-SEZIONE DI SETTIMO TORINESE	"Youth Involved in first Aid"
Erasmus+ KA2: Strategic	2018	2018-2-NL02-KA205-002202	EURObizz Academy BV,	"Youth Empowerment by Entrepreneurial Skills"

partnerships in the field of youth			The Netherlands	
Erasmus+ KA1: Learning Mobility of Individuals - Youth workers mobility	2018	2018-2-EE01-KA105-047210	TDM 2000 Eesti	"Supporting Tools On Prevention to Bullyism"
Erasmus+ KA1: Learning Mobility of Individuals - Youth workers mobility	2018	2018-1-IT03-KA105-013436	ASSOCIAZIONE LEONARDO	"Media Education-AI Challenges"
Erasmus+ KA2: Strategic partnerships in the field of youth	2017	2017-3-ES02-KA205-010307	ASOCIACION DE EMPRESARIOS GALLEGOS EN ARAGON Y RIBERAS DEL EBRO (AEGARE)	"YOUTH-ART"
Erasmus+ KA1: Learning Mobility of Individuals - Youth workers mobility	2017	2017-3-CY02-KA105-001136	DOREA Educational Institute WTF, Cyprus	"Be your own boss"
Erasmus+ KA1: Learning Mobility of Individuals - Youth workers mobility	2017	2017-3-CY02-KA105-001142	DOREA Educational Institute WTF, Cyprus	"Story of my life"
Erasmus+ KA1: Learning Mobility of Individuals - Youth workers mobility	2017	2017-3-CY02-KA105-001161	DOREA Educational Institute WTF, Cyprus	"Core of coaching"
Erasmus+ KA2: Strategic partnerships in the field of education and training	2017	2017-1-PL01-KA204-038689	Fundacja Instytut Rozwoju Regionalnego i Przedsiębiorczości, Poland	"Raising Equality And Cultural Tolerance"
KA3 - Support for policy reform. KA347 - Dialogue between young people and policy makers	2017	2017-3-BE04-KA347-002150	Brussels Model European Union, Belgium	"Brussels Model European Union 2018"
Erasmus+ KA1: Learning Mobility of Individuals - Youth workers mobility	2017	2017-2-IT03-KA105-011586	Gruppo Pax, Italy	"ESL&NFE- non formal education to fight early school leaving"
Erasmus+ KA1: Learning Mobility of Individuals - Youth workers mobility	2017	2017-2-PL01-KA105-038939	FUNDACJA MŁODZI DLA EUROPY, Poland	"LET(LearnEducateTeach) meTRY"
Erasmus+ KA1: Learning Mobility of Individuals - Youth workers mobility	2017	2017-3-LV02-KA105-001879	Biedrība "tautasvara.lv", Latvia	"Debate for Understanding"
Erasmus+ KA1: Learning Mobility of Individuals -	2017	2017-3-IT03-KA105-012256	ASSOCIAZIONE CODA DI LUPO, Italy	"Social Therapy"

Youth workers mobility				
Erasmus+ KA2: Strategic partnerships in the field of education and training	2017	2017-1-BE02-KA204-034799	Qrios vzw, Belgium	"Recognition, Training and Validation of soft skills for employability of vulnerable groups"
Erasmus+ KA2: Strategic partnerships in the field of education and training	2017	2017-1-PL01-KA204-038242	Stowarzyszenie "VESUVIO", Poland	"Creative reading and writing: exchange of teaching strategies in adult education"
Erasmus+ KA2: Strategic partnerships in the field of youth	2017	2017-2-MK01-KA205-035473	Eco Logic, FYROM	Youthocracy vol. 2
Erasmus+ KA1: Learning Mobility of Individuals – Youth mobility	2017	2017-1- RO01-KA105- 036189	Centrul pentru Educatie si Consultanta Instrumente Structurale – CECIS, Romania	"Start-up skills for youth"
Erasmus+ KA1: Learning Mobility of Individuals – Youth mobility	2017	2017-2-EL02-KA105-003343	SINDESMOS SISTIMA KAI GENIA, Greece	"Erasmus Muse"
Erasmus+ KA1: Learning Mobility of Individuals – Youth workers mobility	2017	2017-2-BG01-KA105-036446	Can You Association, Bulgaria	"Social Innovations - Working together, Changing lives"
Erasmus+ KA1: Learning Mobility of Individuals – Youth mobility	2017	2017-1-PL01-KA105-037484	Instytut Rozdzienskiego, Poland	"Stop wasting time - do more be more!"
Erasmus+ KA1: Learning Mobility of Individuals – Youth mobility	2017	2017-1-EL02-KA105-003080	SINDESMOS SISTIMA KAI GENIA, Greece	"SUNemploymentTOO"
Erasmus+ KA1: Learning Mobility of Individuals - Youth workers mobility	2016	2016-3-CY02-KA105-000913	DOREA Educational Institute WTF, Cyprus	"No more whispers: spreading EU goodness"
Erasmus+ KA1: Learning Mobility of Individuals - Youth mobility	2016	2016-3-ES02-KA105-008687	Ajuntamiento de Majadas de Tietar, Spain	"Working in Europe!!"
Erasmus+ KA1: Learning Mobility of Individuals - Youth workers mobility	2016	2016-3-SK02-KA105-001169	Youthfully Yours SR, Slovakia	"Social City"
Erasmus+ KA1: Learning Mobility of Individuals - Youth workers mobility	2016	2016-2-CY02-KA105-000827	DOREA Educational Institute WTF, Cyprus	"Own the Potential of Environment in Non-formal Education: OPEN Education"

Erasmus+ KA1: Learning Mobility of Individuals – Youth workers mobility	2016	2016-1-PL01-KA105-024976	Spółdzielnia Socialna Piast, Poland	“Great team needs a great coach”
Erasmus+ KA1: Learning Mobility of Individuals – Youth workers mobility	2016	2016-1-CY02-KA105-000738	DOREA Educational Institute WTF, Cyprus	“Enter Unity – EU4U”
Erasmus+ KA1: Learning Mobility of Individuals - Youth workers mobility	2015	2015-1-CY02-KA105-000434	DOREA Educational Institute WTF, Cyprus	Coaching Young Entrepreneurs - Providing Support in Making the First Step
Erasmus+ KA2: Cooperation for innovation and the exchange of good practices	2014	554202-EPP-1-2014-1-IT-EPPKA2- CBY-ACPALA	PRISM- Promozione Interanzionale Sicilia-Mondo, Italy	The Young Side of the Moon